



# What We Do

## Performance-based Hiring<sup>sm</sup>

*A systematic process for hiring top talent*

Performance-based Hiring is the 'operating system,' the expert hiring process that delivers top talent, every time.

Everything we do at The Adler Group—**executive search, corporate training, public workshops and more**—has Performance-based Hiring at its core.

Companies as diverse as Yahoo!, AIG, Texas Instruments, Wells Fargo, Red Bull, the YMCA, Verizon, HealthEast Care Systems, Texas Instruments and Broadcom are now successfully using this system. They know that hiring great people is the most important resource they can develop to achieve the business success those companies are committed to.



*"Any staffing director that does not send all of their people through Performance-based Hiring training is missing out on top talent, plain and simple. This should be the standard throughout the industry."*

-Dan Hilbert, Valero Energy

## Workshops

Our workshops, **including our growing catalog of online courses**, are fast and convenient ways to integrate Performance-based Hiring techniques into all phases of your company's recruiting process.

## Training Programs

**Recruiter Boot Camp Online.** In this program recruiters learn the secrets of finding and hiring top passive candidates.

**Hiring Manager Training.** Hiring managers play a critical role in interviewing and recruiting top talent and need to be well-versed in Performance-based Hiring.

## Consulting Services

**Sourcing Strategy Development.** Sourcing the best starts with a comprehensive market-driven strategy. If you're not seeing enough top people you're probably not sourcing in the sweet spot.

**Recruiting Process Reengineering.** We created Performance-based Hiring to be the "operating system" for hiring top talent. By aligning every aspect of your recruiting, interviewing and hiring processes around this standard, hiring top people can become a predictable and consistent process.

**Technology Integration.** We'll show you how to improve the performance of all aspects of your investment in technology. Your technology should help you hire more top people, not just manage data more efficiently.

**Custom Interview Guides.** Adding structure and control around your high volume hiring efforts increases hiring accuracy and reduces common mistakes. Our performance-based interview guides can quickly put you on the right path with minimal training.

## Get Started Today

Visit [adlerconcepts.com](http://adlerconcepts.com) for more information or contact us via email at [info@adlerconcepts.com](mailto:info@adlerconcepts.com) or by phone, 888-878-1388.

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